

# EXCLUSIVE ONE-ON-ONE MENTORSHIP PROGRAM

Discover Your Direction for a Successful Real Estate Career

Starting a new career can be hard, but you don't have to do it alone. At Better Homes and Gardens Real Estate All Seasons, we offer exclusive, one-on-one mentorships with top agents to help qualified candidates launch successful real estate careers. In our program, you will:

- Find your niche
- Launch marketing plans
- Learn time management
- Determine your hourly rate
- Set financial and career goals
- Determine referral and revenue sources
- Build buyer/listing presentations
- Tap into current resources
- Develop systems
- Shadow and be shadowed
- Learn negotiation skills
- Get hands-on help with transactions and paperwork

## HOW OUR MENTORSHIPS WORK

- One-on-one meetings with one of our experienced mentors
- Individual program tailored to your goals and lifestyle
- Mentorships run over the course of your first five transactions
- No monthly fees or upfront costs
- Advanced business coaching available following mentorships

## TUITION REIMBURSEMENT PROGRAM

Qualified candidates are also eligible for our tuition reimbursement program. When you close a transaction within 6 months of receiving your license, we'll reimburse you for the cost of your classes.

## MEET OUR MENTORS



### Julie Olson, Mentor

Julie has been a licensed Realtor since 1977 and is a Real Estate School and Board of Realtors instructor. She's dedicated 70% of her career to training, management, broker ownership, and business and agent development.



### Dean Foerster, Mentor

Dean started renovating homes in 2000 and got his license in 2008, leaving a career in medical sales. For the past five years, Dean has ranked in the top 25% of Realtors nationwide.



### Shonda Taylor, Mentor

Shonda has 13+ years in professional sales, including business-to-business sales, consumer sales, and management. She's a two-time Silver Award winner, marking her as one of the top 2% of BHGRE agents nationwide.



### Matt Good, Adv. Business Coach

When it comes to real estate, Matt has done it all. From running his own brokerage to working at Better Homes and Gardens Real Estate's corporate HQ, no one knows all sides of the business like Matt does.

## ABOUT US

Better Homes and Gardens Real Estate All Seasons is a family-owned and -operated, 130-agent, local company backed by the power of a national brand.

Led by Kevin and Linda Sharkey, real estate veterans with more than 50 years of combined experience, BHGRE All Seasons has nine offices across the state of Minnesota. We also have partnering offices in 39 states, as well as Canada, the Bahamas, Australia, and New Zealand.

We offer free in-house marketing, individual agent support, and an accessible leadership team and staff. Our agent team is collaborative, not competitive, because we know that a rising tide lifts all boats. Our core values are Passion, Authenticity, Inclusion, Growth, and Excellence.

Get in touch today to schedule an interview:

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## JOIN OUR TEAM

